

PICTET ASSET MANAGEMENT

Scenari macroeconomici 2023 ed impatto su megatrends

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NOVEMBRE 2022, MILANO

Macroeconomic outlook



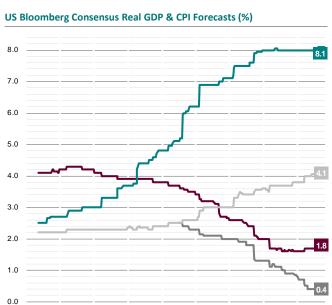


World main activity indicators (100 = Dec 2019)



Source: Pictet Asset Management, CEIC, Refinitiv, CPB Netherlands, Google LLC, https://www.google.com/covid19/mobility/





JUN 21 AUG 21 OCT 21 DEC 21 FEB 22 APR 22 JUN 22 AUG 22 OCT 22

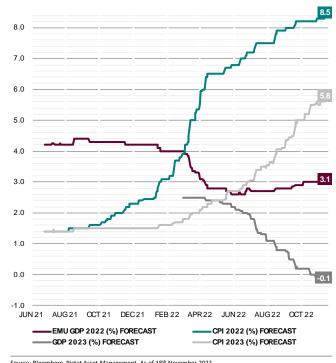
——CPI 2022 (%) FORECAST

Source: Bloomberg, Pictet Asset Management. As of 18th November 2022.

——US GDP 2022 (%) FORECAST

-1.0

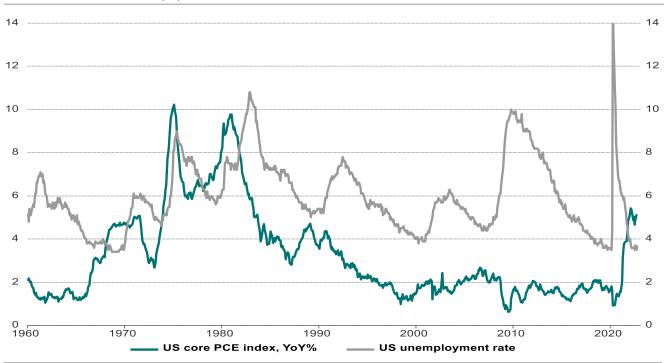
EMU Bloomberg Consensus Real GDP & CPI Forecasts (%)



Source: Bloomberg, Pictet Asset Management. As of 18th November 2022. .

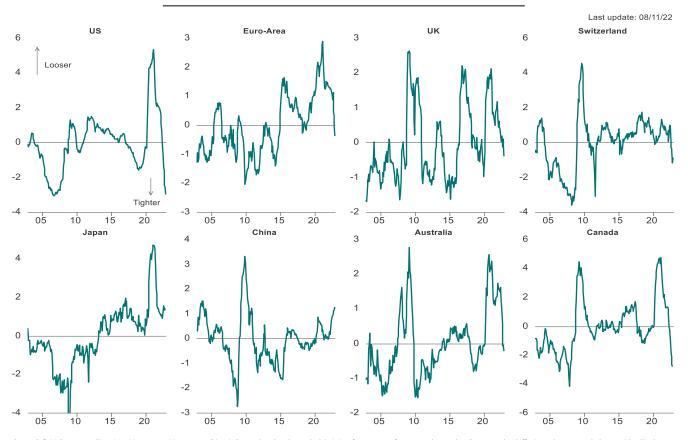






Source: RefinitivDatastream, US Bureau of Labor Statistics, Pictet Asset Management.

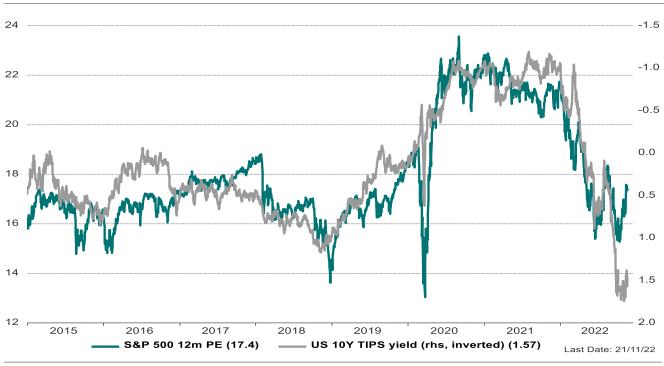




Source: Refinitiv Datastream, Pictet Asset Management. Monetary conditions indices are based on the standard deviations from average of money supply growth, policy rates and real effective exchange rates, the latter weighted by the country's export share of GDP. A low reading implies monetary conditions are tight relative to their historical average.







Source: Refinitiv Datastream, MSCI, IBES, Pictet Asset Management.

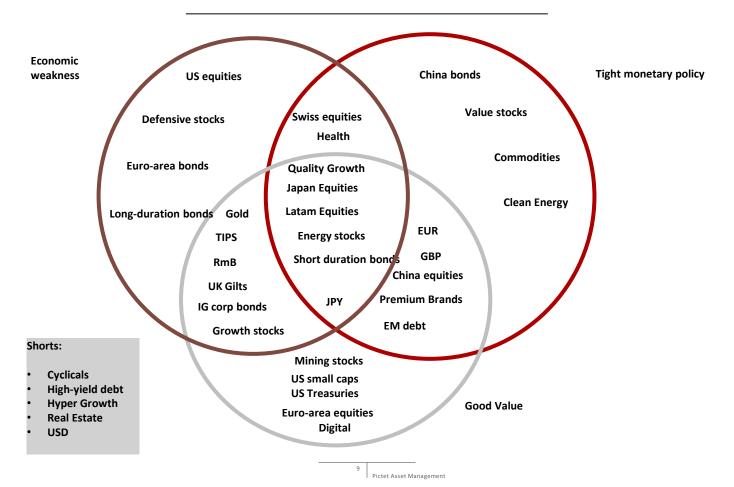






Source: Refinitiv Datastream, JPM, Pictet Asset Management





Thematic investing

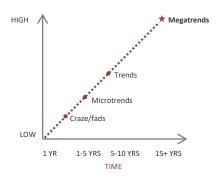


THEMATIC INVESTING PICTET ASSET MANAGEMENT

A solution to long-term investment challenges

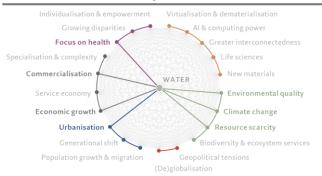
Forces with the ability to impact society, the economy and our lives

- Megatrends are large, social, economic, political, environmental or technological transformations
- They have high impact on the economy, society, cultures, personal lives and ultimately businesses
- They represent tectonic shifts that occur over decades



Source: Pictet Asset Management 2022, Copenhagen Institute for Futures Studies 2022

Themes sit at the intersection of megatrends



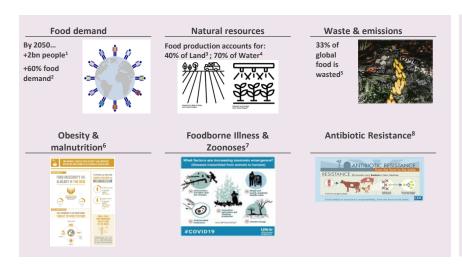
- Themes are pockets of economic activities underpinned by multiple megatrends
- Companies exposed to these pockets have predictable value drivers and visibility on growth and margins



THEMATIC EQUITIES PICTET ASSET MANAGEMENT

Example 1

Healthy living



COMPANY	SUB-SEGMENT Prevention	
ThermoFischer Scientific		
Garmin	Wearables	
John Deere	Technologies for sustainable food production	
Boston Scientific	Prevention	
Kerry	Sustainable and healthy food	
Compass Group	Technologies for sustainable food production	
Sysco	Technologies for sustainable food production	
DSM	Sustainable and healthy food	
AGCO	Technologies for sustainable food production	
Reckitt	Prevention	

Source: Pictet Asset Management, July 2022. 1.UN World Population Prospects, 2019. 2.FAO, 2012. 3.FAO, 2020. 4.OECD, 2020. 5.FAO, 2013. 6.UNSTATS, 2020. 7.UNEP Frontiers 2016 Report. 8.CDC, Antibiotic Resistant Threats in the United States, 2013. 9. The mentioned financial instruments are provided for illustrative purposes only and shall not be considered as a direct offering, investment recommendation or investment advice. Reference to a specific security is not a recommendation to buy or sell that security. Holdings are subject to change.



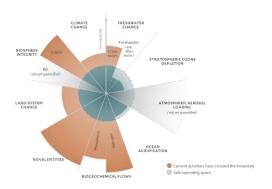
THEMATIC EQUITIES PICTET ASSET MANAGEMENT

Example 2

Global Environmental Opportunities

Environmental approach that uses the 'Planetary Boundaries' scientific framework¹

- Nine quantitative boundaries within which humanity can continue to develop and thrive
- Crossing these boundaries increases the risk of large-scale abrupt or irreversible environmental changes
- We invest in companies that are within the Safe Operating Space



Holdings examples²

COMPANY	SECTOR	GEO SEGMENT
Republic Services Inc	Industrials	Waste management & recycling
American Water Works	Utilities	Water supply & technologies
Thermo Fisher Scientific	Healthcare	Pollution control
Soraledge	IT	Renewable energy
Agilent	Healthcare	Pollution control
Waste Connections	Industrials	Waste management & recycling
Synopsys	IT	Dematerialized economy
Johnson Controls	Industrials	Energy efficiency
Waste Management	Industrials	Waste management & recycling
Applied Materials	IT	Energy efficiency

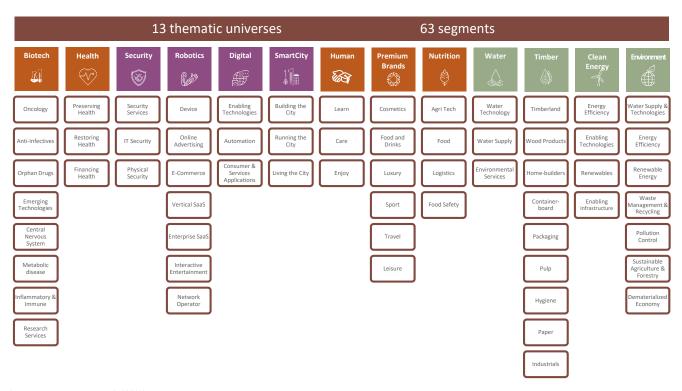
Source: Pictet Asset Management, as at 31.05.2022



^{1.} The trajectory of the Anthropocene: the great acceleration, Steffen et al, The Anthropocene Review, March 2015; Stockholm Resilience Centre, based on analysis in Persson et al 2022 and Steffen et al 2015. 2. The mentioned financial instruments are provided for illustrative purposes only and shall not be considered as a direct offering, investment recommendation or investment advice. Reference to a specific security is not a recommendation to buy or sell that security. Holdings are subject to change.

THEMATIC EQUITIES PICTET ASSET MANAGEMENT

Thematic solutions: segment building blocks



Source: Pictet Asset Management, 31.08.2022



Thematic investing and Private Equity



INVESTING IN TECHNOLOGY PICTET ASSET MANAGEMENT

Understanding the impact of macro factors on the Technology sector

With macro environment deteriorating meaningfully, valuations across Technology have corrected drastically

Public markets

- As the macro environment deteriorated significantly at the end of 2021, bringing uncertainty and volatility with now extremely high inflation, rising interest rates, recession fears, and increasing geopolitical instability, public markets reacted quite drastically and have entered correction territory across the board
- BVP Emerging Cloud index (a good proxy for growth stage technology companies) is down 46%, NASDAQ is down 26% while the S&P500 is down 18% since the beginning of the year

Rising interest rates

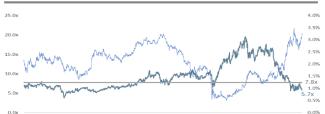
- Increase of interest rates seems like the most important factor in the broader technology valuation correction; correlation between rising rates and multiple contraction has been exacerbated over the last 3 years
- As such, the massive valuation correction observed in the last 9 months has been driven by multiple contraction, not by meaningful changes in the underlying business fundamentals
- With capital becoming more expensive, "growth" became less appealing for investors
- Median EV / NTM revenue multiple currently trades at around 5.7x, well below the long-term pre-COVID average of 7.8x

Major indices 1-year performance



Source: BVP as of September 2022

EV / NTM revenue multiples of cloud companies



0.0x
Jan-15 Aug. 15 Mar-16 Oct-16 May-17 Dec-17 Jul-18 Feb-19 Sep-19 Apr-20 Nov-20 Jun-21 Jan-22 Aug.22
Source: Jamin Ball as of September 2022; EV/NTM revenue: Enterprise Value / Next-twelve-months revenue

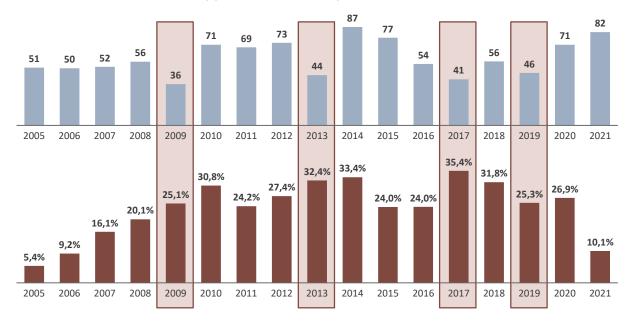
Source: Pictet Alternative Advisors, data as of 31.08.2022. For illustration purposes only. Past performance should not be taken as a guide to or guarantee of future performance. Performances and returns may increase or decrease as a result of currency fluctuations.



Changing environments seem to have created new opportunities in the past



Biotech private market performances (top 75% performers, IRR)



Early stage biotech benchmarks for funds launched in the years corresponding to the 4 lowest years in terms of M&A activity do not seem to be negatively impacted. They likely benefit from :



Low entry valuations

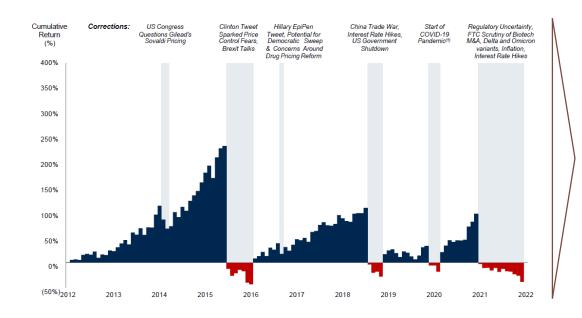


Strong subsequent M&A activity

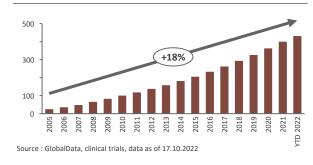




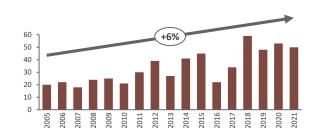
Markets have experienced cycles in the past (and they will again), but fundamentals remain very solid



of registered clinical trials (in '000)



of drugs approved by US Food & Drug Administration



Source : CapitalIQ, Market data as of 31.01.2022

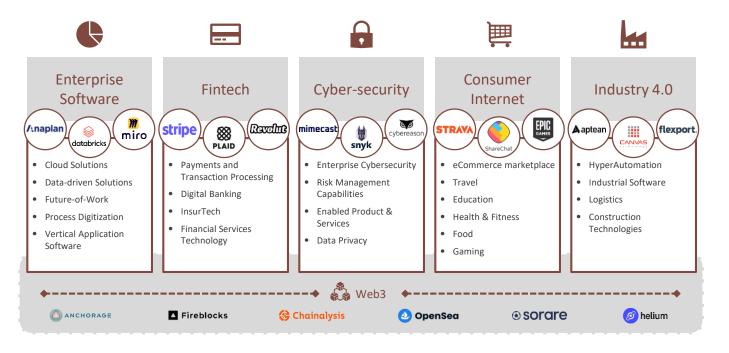


Source: FDA, data as of 31.12.2021

INVESTING IN TECHNOLOGY

PICTET ASSET MANAGEMENT

Thematic investing with high convictions in identified segments



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INVESTING IN ENVIRONMENT PICTET ASSET MANAGEMENT

Our investment convictions are defined across 5 segments

We invest in opportunities at the intersection of our established thematic expertise and of the opportunities we see in private markets



Source: Pictet Alternatives Advisors, SA. For illustrative purposes only. *Agri-Tech is the use of technology for farming that is developed to improve efficiency and profitability.



INVESTING IN HEALTHCARE PICTET ASSET MANAGEMENT

5 vertical themes



encompasses the Therapeutics development research. of pharmaceutical, biopharmaceutical and genetic products.

- · Highly favorable regulatory environment
- · Pharma companies in constant need to externally sourced products
- · High innovation pace
- · Exact disease identification

Drivers

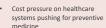
- Immunology Neurology
- · Rare diseases Cardiology

Mental Health

moderna **NEURAXPHARM**



In vitro and in vivo approaches designed for the investigation and identification of disease states.



- Aging population and screening programs
- Precision diagnosis
- Genetic knowledge
- Molecular diagnostics
- Real time data gathering
- Functional diagnosis
- Genetic analysis





Use of technology to support and transform healthcare across the board.

- Innovation acceleration
- · Increase in AI applications Cost pressure on healthcare
- Patient access to health data Smart devices
- Patient empowerment Clinical workflow
- Research
- Personalized health Remote monitoring



Medical combines technology technical knowledge from engineering with the medical expertise of doctors.

- Scarcity of high quality assets
- Regulatory headwinds abating Large acquirers need to pay for growth



Health care and service

providers

Governmental, private healthcare

providers and ancillary services

- chronic conditions Fee-for-service to value-based transition
- Consolidation trend

- Instruments
- Reagents
- · Services
- Smart implants
- Robotics

- · Hospital and clinics
- Insurances Diet – Exercise – Lifestyle nexus







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